



Theo Elshof

Managing Director

Professional Background

Theo is a Managing Director of Quanter Global and has more than 30 years experience in international tax, TP and tax control frameworks in roles as in-house Tax Director, head of the Dutch APA-team, Transfer Pricing director at a Big-4 firm and co-founder of Quanter Global.

His experience includes active participation in competent authority APAs and Mutual Agreement Procedures, design, planning, implementation and defence of restructuring projects, TP controversy / audits, tax and TP control frameworks.

As an industry leader, Theo is a regular speaker at seminars and round tables on global transfer pricing, tax governance and transfer pricing controls and risk assessment. Theo is also a teacher at the Dutch Order of Tax Advisors.

Theo is known for his drive, creativity and in-depth knowledge.

Theo has master degrees in Economics/Tax and in Controlling from Tilburg University and Maastricht University, in addition he completed the Tax Assurance Course at Nyenrode Business University.

Qualifications

- Degrees in Economics/Tax and Controlling from the Universities of Brabant and Limburg.
- Tax Assurance Course, Nijenrode University.

Proven Track Record

- Was responsible for numerous transfer pricing audits, multilateral APAs and Mutual Agreement Procedures.
- Managed transfer pricing aspects of global projects in the field of business model restructuring, supply chain integration and finance.
- Has advised and been involved in transfer pricing projects in all industries in various positions (head of tax MNO's, DTA and advisory role).
- Has expertise in the design and documentation of transfer pricing policies in respect of goods, services, intellectual property, finance, tax controversy, transfer pricing tax, risk assessment and management.

Capabilities

- Full circle of transfer pricing, from planning, design and implementation to defence and documentation.
- Transfer pricing controversy / audits, APAs, Mutual agreement procedures.
- Partner in defining and implementing optimal transfer pricing strategy.
- Fluent in Dutch, English and German.

