



Arnas Laurynas

Executive Director UK

Professional Background

Arnas is an Executive Director of Quanter Global and has more than 10 years' experience in transfer pricing and value chain transformation working with clients in the United Kingdom, across Europe and in other jurisdictions all over the globe.

Arnas has a proven track record of leading a wide range of transfer pricing projects, including planning, documentation and negotiations with tax authorities during audits and advance pricing agreements.

Before joining Quanter Global, Arnas had a senior role in a London-based deals tax team at one of the big 4 accountancy firms. Prior to this, he worked in an Amsterdam-based transfer pricing boutique firm and a big 4 practice in Lithuania.

Proven Track Record

- Conversion of local commissionaires into marketing and sales support service providers and creation of a centralised billing shared service centre for European activities of a US headquartered multinational in the FMCG industry, including a RACI type analysis for the sales and marketing functions.
- Profit split analysis (using PCA) for an investment management businesses with more than \$30 billion asset Under Management (including financial modelling).
- A PAC/RACI analysis for a profit split for a global asset manager (more than \$20 billion AUM) including the financial modelling.
- A PAC driven gain apportionment analysis for onshore/offshore functional split for 7 investment managers involving detailed functional interviews and delivered in two weeks.
- A number of toll manufacturing benchmarking analyses (including for clients operating in the FMCG sector).
- Has advised in over a 100 deals, covering transfer pricing, permanent establishment, diverted profit tax and financing aspects during due diligence, structuring and post-deal feasibility assessment stages.
- Was involved and responsible for transfer pricing audits and assisted clients in obtaining Advance Pricing Agreements.
- Assisted clients in a number of restructuring / conversion projects, including a separation of a electricity monopoly with a full ownership over the financial modelling for 10+ corporate functions and infrastructure asset pricing model.

